

FEE ADVISORS NETWORK

A Trusted Resource Partner in Life Insurance & Annuity Planning

Charter Membership

Level 2

Annual Membership

Charter Membership provides access to membership benefits, educational material, concepts, and fee guidance through the Members Only section of our website, as well as an initial coaching call for orientation into the fiduciary venue.

Charter Membership offers the additional benefits noted below, and extended coaching on case development and policy structure. This level is for the advisor who wants to be more aggressive in providing value-added risk management services to their client, and have a trusted partner for fiduciary analysis, design, and/or implementation of life and annuity policies that are created in a "clean room" unbiased environment (via **LIFE 180°**).

Charter Membership Benefits

- **Certificate of Membership.**
- **Personal Login for each 'Active' Advisor** to the Members Only Link of our website, which provides access to membership benefits, educational material, fee guidance, newsletter archive, and other useful information.
- **Marketing Pieces** (*Members Only link*).
- **Life & Annuity Audit-Pro® System** (*Members Only link*).
- **Life & Annuity Audit-Pro® System Training.**
- **New Paradigm 3C's** (*Members Only link*).
- **Special "Member Only" webinars.**
- **Newsletters** (*via email*) which contain articles related to planning concepts, interviews and points of interest.
- **Stinger Reports** (*via email*) that cover planning strategies and policy style issues.
- **LIFE 180°** Policy & Planning Analysis outsourced to Comprehensive Analytics on a discounted fee-engagement basis.
- **Initial One-On-One Coaching** for orientation of fiduciary concept.
- **TAP (Transitional Action Program)** for business marketing. **Life Insurance Fiduciary Ethos®** foundational principles to establish the fiduciary process for risk management issues.

Additional Charter Benefits

- **3C's Efficiency Analysis Form** (*with automatic calculation*).
- **PowerPoint & Script** - FAN Member PowerPoint Presentation.
- **Website Listing under the 'Find an Advisor' Link** - Once qualified.