

FEE ADVISORS NETWORK

A Trusted Resource Partner in Life Insurance & Annuity Planning

Products & Services Menu Optional and/or Included with Membership

Retail Price: Case Specific Flat Fee or Retainer	LIFE 180°[®] Fiduciary Analytical Process	Membership Level & Price: Levels 1 - 4 Discounted Fee-Engagement Basis
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LIFE 180° is a methodology that incorporates a new paradigm of risk management analysis in life insurance and annuities, including: policy style, premium design, strategy integration, facilitation and monitoring. All of which helps the profession of financial planning reach a higher bar of excellence in the area of risk management. The **LIFE 180°** environment offers fiduciary Processes; Nationally recognized Subject Matter Experts (SME's); Proprietary Analytical Tools, and; Systems that develop and sustain new sources of revenue and cash flow. This Service is available either through Membership with or Outsourcing to the Fee Advisors Network.

Retail Price: \$350	The Life & Annuity Audit-Pro[®] System (LAAP)	Membership Level & Price: Levels 1 - 4 No Charge
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Life & Annuity Audit-Pro[®] is a policy inventory system that drills deeper into the fiduciary function of data and information gathering. Instead of just creating an inventory of life and annuity policies, this populatable program takes the advisor into two (2) additional layers of inquiry. Once the policy inventory page is completed, there is a set of questions that are specific to the policy style that has been listed. Another set of questions are more holistic as to the objective associated with that particular policy. Once completed, the advisor can create a summary overview of **Red Flag** issues or, the completed system can be forwarded to Comprehensive Analytics for the summary overview at \$40 per policy.

Retail Price: \$499	Certified Fee Insurance Specialist (CFIS) Curriculum	Membership Level & Price: Levels 1 & 2: \$449 Levels 3 & 4: No Charge
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The Certified Fee Insurance Specialist designation was designed as a web-based study curriculum (through WebCE) that encompasses five (5) study modules & exams. The first four modules are concerned with the fundamentals of policies and ethics and allow for state required Insurance CE credits. The fifth module was created by Mr. Joseph Maczuga for a deeper understanding of policy style and function, providing insight within fiduciary guidelines.

Retail Price: 1st Year: \$3,000 Annual License Renewal: \$1,500 (ALR)	Life Analyzer[®] System - License	Membership Level & Price: Levels 1 & 2: \$2,600 1st Yr / \$1,300 ALR Levels 3 & 4: No Charge
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The Life Analyzer[®] is a proprietary policy analysis tool that sheds light into the proverbial "Black Box" of universal life and variable universal life policy illustrations with a copyrighted reverse engineering process. This tool is being used by Texas Tech University, under license, for their CFP Board Certified Financial Planning curriculum.